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A business built on beliefs can absorb
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IBM has spent 100 years seeking to remain faithful to its core beliefs—even when technologies shift or the global economy moves to a fundamentally different model.

IBM100 - A Business and Its Beliefs

Thomas J. Watson, Jr., son of IBM

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founder Thomas Watson, Sr., believed IBM's decades-long business success could be attributed to three core beliefs: 1. Have respect for the individual. 2. Give the best company service of any company in the world. 3. Pursue all tasks with the idea that they can be accomplished in a superior fashion.

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In his short book “A Business and Its Beliefs”, Watson tells of IBM’s strict adherence to this trio of management ideals – in good times and bad – and how living by them 1. Have respect for the

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individual.

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A business powered by beliefs The basic beliefs Thomas Watson Jr. addressed a crowd of 700 as the McKinsey Lecturer at New York City's Columbia University in 1962. Watson held forth on IBM's three basic beliefs, the forebears of the values that still guide the company today: respect for the individual, superlative customer

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service and the pursuit of excellence in all tasks rounded out the trio of beliefs.

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look inside IBM's executive offices. Watson--son of IBM's founder-- candidly discussed how the company clung to its values during the first great technological shift, and how this refusal to compromise became IBM's strength.

A business and its beliefs (1986 edition) |

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Watson Jr., January 1, 1963, Mcgraw-hill
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Hillsong Church, commonly known as
Hillsong, is a charismatic Christian word
of faith megachurch based in Australia.

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The church, originally called Hills Christian Life Centre, was established in 1983 in Baulkham Hills, New South Wales, by Brian Houston and his wife Bobbie. The church is also known for its worship music, with groups such as Hillsong Worship, Hillsong United and Hillsong Young ...

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